

etlworks

Data integration that works. Always.

ETL, ELT, CDC, EDI, APIs, files, queues and IoT on
one platform

Maksym Sherbinin, Founder & CEO

etlworks.com · sales@etlworks.com



Built and run by engineers since 2016

Maksym wrote the original engine as an open-source ETL framework, and companies like Marketo and the Bank of New Zealand ran it in production. In 2016 Artem joined and the two of them turned it into a cloud product. They still run the company, which is independent and profitable.



**Maksym
Sherbinin**
Founder & CEO



Artem Avdonin
Co-founder & CTO

2016

in business since

300+

customers

15

countries

271

connectors

Who runs Etlworks

			
			
			+ 300 more in 15 countries

Financial services

Healthcare

Media

Manufacturing

Logistics

Retail

Government

Telematics

OpenGov

Onboarding hundreds of local governments after their previous vendor failed at scale

1,000+
pipelines in production

10x
faster onboarding

99.999%
uptime

One product for every integration pattern



ETL & ELT

Batch, bulk and pushdown



Real-time CDC

Log-based change data capture



Reverse ETL

Warehouse data back to apps

271

connectors

Databases, warehouses, lakes, SaaS apps, files, queues



APIs

Consume any API; publish your own



Files & EDI

CSV, JSON, XML, Parquet, X12, EDIFACT, HL7



Queues & IoT

Kafka, MQTT, Kinesis, Pub/Sub

Build it your way

Drag-and-drop canvas, code (SQL, JS, Python, CLI, API) or AI



Data quality

Validation, cleansing, schema drift



Orchestration

Workflows, schedules and dbt



Observability

Health, performance, audit trail



Simba AI agent

Builds and fixes flows from plain English. Every change approved and logged.

Deploy where your data lives



Cloud

We run it. AWS, Azure or GCP, in the region you choose.



Hybrid

Cloud control plane, agents behind your firewall next to the data.



On-premise

Your servers. Same architecture and sizing as Cloud Enterprise.



Air-gapped

No outbound connectivity. Simba can use a self-hosted LLM.

Fully managed by Etlworks

Fully under your control

Same product, same security controls in all four. Switch on the same license.

Security and compliance



SOC 2

Type II



SOC 3

public report



HIPAA

BAA available



GDPR

DPA available



Data handling

- Customer data not persisted by default
- Streaming data never written to disk
- Temporary data purged after each run
- Credentials encrypted, never logged



Access control

- RBAC with six least-privilege roles
- Tag-based scoping by team or project
- SSO via SAML and OpenID Connect, 2FA
- Audit trail for users and the AI agent



Protection & testing

- TLS in transit, encryption at rest, PGP
- SSH tunnels and IP allowlisting
- Monthly pen tests, static analysis every build
- No security breach to date

Predictable pricing. No per-row billing.

A flat subscription per instance. The number on the website is the number you pay, with no surprises from usage spikes.

SHARED

Starter

\$300

per month

POC and early-stage workloads. Up to 3M records a month.

SHARED

Business

\$600

per month

Growing teams. Up to 30M records a month.

DEDICATED

Enterprise

\$1,000+

per month, per node

Unlimited records, real-time CDC, SSO, HA. Five sizes, up to \$3,000/mo.

SELF-HOSTED

On-premise

\$1,000+

per month, per node

Same sizing as Enterprise. Perpetual and air-gapped licenses available.

Every plan



Unlimited users and flows



Free upgrades



24/7 support included



14-day free trial

Roadmap: what shipped, what's next

Shipped in Etlworks 10

- ✓ **New runtime**
Java 25 and Tomcat 11
- ✓ **Python 3**
GraalPy 3.13 replaces Jython for scripting
- ✓ **Built-in SSO**
Native SAML and OpenID Connect
- ✓ **Performance at scale**
Parallel extraction, CDC snapshot splitting, thread cap raised from 10 to 100
- ✓ **dbt integration**
dbt Core as a native flow type, plus dbt Platform job triggers

In progress

Schema drift: ALTER and DROP

Altered and dropped columns handled with no manual intervention. Added columns and tables are already handled today.

Next

AI agent operations

One registry for AI agents from any vendor, with health, approvals and audit trail

Official Kubernetes support

Maintained charts and a documented multi-node topology

Data lineage and catalog

End-to-end lineage across all flow types and a searchable catalog

Let's map your **use case**

01

Discovery call

Your sources, targets, volumes and requirements.

02

Tailored demo

Your systems end to end, with Q&A for your team.

03

Trial or POC

14 days free, cloud or on-premise. Assisted POC available.

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sales@etlworks.com · +1 (619) 550-4785

[Book a call: meetings.hubspot.com/maksym-sherbinin](https://meetings.hubspot.com/maksym-sherbinin)