ETL WORKS

Modern, cloud-first, any-to-any data integration platform
that scales with the business

Company Brief

Etlworks cloud-first platform solves fundamental data integration problems.

Founded in 2016 Etlworks LLC is headquartered in Pittsburgh, Pennsylvania, USA.

Etlworks LLC is 100% founder-owned and highly profitable.

We are on a mission to **build the best self-service data integration platform on the planet** available in the cloud and on-premise.

☁ **ABOUT ETLWORKS**

Customers

- Hundreds of customers in healthcare, finance, manufacturing, media business, government, education, logistics, and many other industries

- 25 countries

- Biggest customers: NBC Universal, Universal Music, Gladly, Spireon, Alchemy Systems, QuickFee, OpenGov

Team

- Engineering and support teams in Pittsburgh PA, Columbus OH, and Washington DC.

- Partners in US, Australia, South Africa, Israel, Europe.

Co-Founders

Maksym Sherbinin
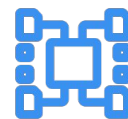Founder and CEO

Artem Avdonin
Founder and CTO

Data Integration Challenges (And How We Solve Them)

Volume of data grows exponentially

- Our app offers petabyte-scale data processing capabilities
- It is vertically and horizontally scalable
- We offer a high-performance solution with high availability (HA) features
- Our app supports a variety of data integration techniques, enabling you to choose the best solution for your specific use cases

Long implementation circle

- The app supports complex no-code transformations and drag-and-drop mapping, as well as code-based transformations using JavaScript, Python, SQL and XSL
- It features automation and advanced monitoring capabilities through an open API
- Etlworks offers best in class support and training
- You can outsource development to Etlworks or our trusted partners

Variety of data and organizational silos

- The app includes hundreds of connectors for SQL and NoSQL databases, cloud data warehouses, APIs, SaaS apps, data storage systems, and message queues
- It supports any format and any data structure, along with industry-standard protocols, ensuring seamless access to your data, regardless of its format or location
- Built-in multitenancy enables multiple teams to work independently on diverse data projects simultaneously

Security, Regulations, and Compliance

- We compliant with SOC 2, SOC 3, HIPAA, GDPR, and DPA regulations
- Our app provides seamless SAML integration with any identity provider
- We implement strict data encryption and data loss prevention measures
- Our app and infrastructure maintain the highest standards of network and application security
- We provide an enterprise-grade solution featuring role-based security, multitenancy, single sign-on (SSO), multi-factor authentication (MFA), and personalization

Data Integration for Everyone

Etlworks helps data engineers tackle their most complex challenges with minimum effort and maximum efficiency

MORE ABOUT PRODUCT

Capabilities

- Low code / no code data integration
- Real-time data streaming
- Log-based Change Data Capture (CDC)
- ETL, ELT, Reverse ETL
- EDI processing
- API data integration and API management
- Drag and drop mapping and transformations

Connectors

- 250+ connectors
- 129 SaaS apps
- 177 data warehouses, relational and NoSQL databases
- 20 file and cloud storage systems, email systems and data lakes
- 7 Message queues
- Any REST/SOAP/GraphQL API
- 18 data exchange and EDI formats

Development Tools

- Built-in version control
- JavaScript/Python/SQL/XLST
- Export/Import, Patch
- Multi-tenancy
- Built-in and user-defined templates
- Macro library
- Global search

Deployment

- Any cloud, any cloud region
- Hybrid cloud with integration agents deployed behind firewall
- On-premise
- Any Linux, Windows Server/10/11, MacOS (via Docker)
- Docker
- Single node and multi-node cluster
- High availability and autoscaling

Comparison with other Vendors

Etlworks is a modern, cloud-first, any-to-any data integration platform

Feature	Etlworks	Talend	MuleSoft	Stitch	Matillion	Informatica	Fivetran	HVR	Qlik
Any-to-Any ETL	✔	✔	✘	✔	✘	✔	✔	✘	✘
Multi-Cloud	✔	✔	✔	✔	✔	✔	✔	✘	✔
On-Premise	✔	✔	✔	✘	✘	✔	✘	✔	✘
Large Volume Performance	✔	✔	✔	✘	✔	✔	✔	✔	✔
CDC and Streaming	✔	✘	✘	✔	✘	✔	✔	✔	✔
Connectors	250+	150+	80+	125+	100+	400+	100+	40+	50+
Low/No Code	✔	✘	✘	✔	✘	✘	✔	✔	✔
API Management	✔	✔	✔	✘	✘	✔	✘	✘	✘

COMPARE WITH OTHER VENDORS

Case Studies

Etlworks serves hundreds of customers in healthcare, finance, manufacturing, media business, government, education, logistics, and many other industries.
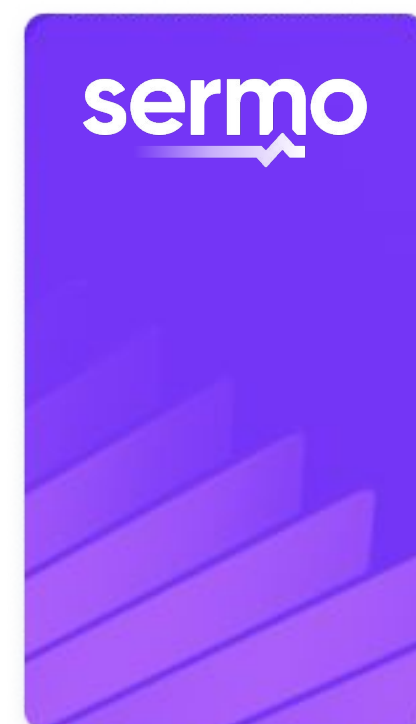
[⊞ MORE CASE STUDIES]

NBCUniversal

NBCUniversal, a media company, required a solution to collect metadata from various content providers such as Netflix, Amazon Video, and major networks like ABC, NBC, etc. They wanted to load this metadata into their internal system via the REST API and MongoDB. Previously, they used an in-house .Net solution which was unstable and required a team of developers for support. They evaluated various tools, including Talend and Mulesoft, and ultimately chose Etlworks due to its simplicity and power. This solution has been in production since 2018 and enables them to load metadata into multiple systems in real-time. It requires minimal support and is highly stable.

Alchesystems

Alchemystems, a software company, was in need of a solution to stream data in real-time from more than 1500 MySQL databases into Snowflake. Their existing provider, Alooma, announced that they would no longer support Snowflake by Q2 2020. Prior to selecting Etlworks, they evaluated Amazon DMS, Azure Data Factory, FiveTran, Talend, HVR, and Matillion ETL, but none of them worked reliably. In fact, many of them didn't work at all due to the extremely high number of databases and other factors. They started a trial with Etlworks in February and had it up and running in production by March. The solution currently loads 1.5 billion records of data every day with zero downtime and zero maintenance.

Sermo

Sermo, a healthcare company, required a solution to load data from multiple SQL Server and MySQL databases, Salesforce, Marketo, Smartsheets, and various internal APIs into Amazon Redshift. Previously, they used Amazon DMS and a combination of in-house-developed programs. However, using DMS was a nightmare because the flows were getting stuck for unknown reasons. In order to resolve the issue, they had to constantly restart the service. Integration with Salesforce, Marketo, and Smartsheets never actually worked. After switching to Etlworks, they were up and running in production within two weeks. They began adding new SaaS sources the following month and are currently loading one billion records every day. Etlworks is actively working with Sermo to implement new features.

Customers

NBCUniversal

+Gladly

DAYTON FREIGHT

QuickFee.

staples[] work. learn. grow.

Leading REAL ESTATE COMPANIES OF THE WORLD

zenefits

intertek alchemy

TALLINK

AICOPA

BSS GROUP

US SILICA

Solid

kyero

Spireon

Capital Rx

OPENGOV

Environmental Solutions Group a DOVER company

UNIVERSAL UNIVERSAL MUSIC GROUP

gen-i

MORE CUSTOMERS

What Our Customers Say About Us

MORE TESTIMONIALS

In my experience as a CTO, I've worked with a large number of vendors, and ETLWorks is without a doubt in the top tier. Beyond the phenomenal support, the application itself has worked great and I couldn't recommend it any more highly.

Chris Furlong

CTO, Aiwyn

In searching for a cloud based ETL tool we looked at Matillion, FiveTran, Azure Data Factory, Talend and more. Etlworks gave the best value with the right mix of features, versatility, pricing and most importantly their best-in-class, cordial and superlative support.

Bhavin Goradia

President, BioUrja

I honestly feel like I'm working with another developer on my team when I'm speaking to them. Communication is direct and instant, they have been proactive in investigating our setup and adjusting their code to accommodate for our scenarios.

Bryan Meyerovich

Sr. Software Engineer, Sermo

Plans & Pricing

Etlworks offers self-managed subscriptions through our customer portal. We also offer invoice billing. All plans include standard support, unlimited connections, flows and users.

$ ABOUT PRICING

Starter

$300 / MONTH

- ✓ Shared instance
- ✓ Best for processing up to 100K records a day,
- ✓ Unlimited users and connectors

SIGN UP

Learn more

Business

$600 / MONTH

- ✓ Shared instance
- ✓ Best for processing up to 1M records a day,
- ✓ Unlimited users and connectors

SIGN UP

Learn more

Enterprise

$900+ / MONTH

- ✓ Dedicated instance
- ✓ Multiple configuration options
- ✓ On-premise options
- ✓ Unlimited records
- ✓ Unlimited users, tenants, and connectors,
- ✓ SSO

INQUIRE

Learn more

Services

Etlworks is a modern, cloud-first, any-to-any data integration platform that scales with the business

Our distributed team comprised of engineers, industry experts, and savvy entrepreneurs. We work hard to deliver easy-to-use data integration software that scales.

Support

- Standard support is included
- Extended support is available
- Custom SLA is available

Development

- Professional services
- Custom data integration development
- Trusted Partners

Consulting

- Best in class project management
- Highly trained engineers
- Short implementation cycle

ETLWORKS SUPPORT

Our Contacts

Want to get in touch? We'd love to hear from you. Here's how you can reach us.

We will answer all your questions.

EMAIL

SALES
sales@etlworks.com

SUPPORT
support@etlworks.com

PHONE

1 (619) 550-4785

FOLLOW US